

Press release

Maximum performance: IBC SOLAR partners with SunPower

System house expands its portfolio with three high-performance modules

Bad Staffelstein, May 14, 2019 – IBC SOLAR, a global leader in photovoltaic (PV) systems and energy storage, is now partnering with SunPower, one of the leading companies in the solar industry, for the distribution of high efficiency solar panels in Germany and selected European countries. IBC SOLAR thus expands its portfolio with three monocrystalline high-efficiency modules between 360 and 400 Watt for residential installations: the Maxeon 2 (360Wp) as well as the Maxeon 3 (390Wp and 400Wp). The robust and interdigitated back contact cells of the patented Maxeon technology are backed by SunPower’s 25-years of combined performance and product warranty.

The monocrystalline high-performance SunPower Maxeon 2 and Maxeon 3 modules will be available to IBC SOLAR customers based in Germany, Switzerland, Scandinavia, the Iberian Peninsula, Czech Republic, Slovakia, Poland and the Baltic states starting in June 2019.

Since their foundation in Silicon Valley in 1985, SunPower has been leading global solar innovation and serving customers across the globe. SunPower’s record-breaking solar technology delivers maximum value and superb performance throughout the life of every solar system. With this partnership, IBC SOLAR expands its module portfolio with a high quality and visually appealing product that offers above average high-performance.

“For IBC SOLAR, the quality of products is a top priority. We are happy that we found a partner in SunPower in the field of modules that also lives and shares this opinion”, says Britta Beier, Senior Vice President Supply Chain Management at IBC SOLAR. „With the new modules of SunPower, we offer homeowners the possibility to install high power on small roof surfaces. Therefore, we are able to genuinely add some value.“

Jim Dawe, SunPower Global VP of Sales & Marketing adds: “We are proud to collaborate with IBC SOLAR, one of the leading distributors in the solar industry with a deep system know-how and over 30 years of experience. Thanks to their market knowledge and reach as well as their focus on quality and customer satisfaction, we are confident that IBC SOLAR will successfully position SunPower’s industry-leading technology in the respective target markets.

The SunPower Maxeon 3 (400 Wp) module will be presented at the Intersolar in Munich (May 15 to 17, 2019) at the IBC SOLAR booth. Visitors will get more information on services and product highlights in Hall A3, booth 470 and 670.

About IBC SOLAR

IBC SOLAR is a leading global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of 4,2 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in Germany and is especially committed to energy cooperatives with its own planned public solar parks. The company is active internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

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