

Press release

Fall protection: IBC SOLAR partners with Preising

Unique partnership combines experienced experts in system know-how and safety for the maintenance of PV systems on flat roofs.

Kierspe / Bad Staffelstein, 14. March 2019 – IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage, is now partnering with Preising GmbH & Co. KG. This collaboration allows both companies to specifically address the needs and requirements of international markets and offer their customers a unique safety system for the maintenance of PV systems on the flat roof. The plan for a collaboration between both companies was created back in 2016. The first country where the product will be launched is Switzerland.

Safety on roofs is a major issue throughout Europe. There are different regulations and guidelines that cause a lot of uncertainty. Preising and IBC SOLAR are now offering a perfectly coordinated safety system in the form of a fall protection device, the AeroFix Latch. The integrated fall system was successfully approved by DEKRA and thus meets all requirements of the European PSA regulation (EU) 2016/425. Specially developed for flat roofs, the fall protection device is connected directly to the PV modules. The cost-effective and practical solution does not require any additional construction measures, and this means the roof is not affected. IBC SOLAR holds specific training courses for its Premium Partners for the installation of the fall protection device. Retrofitting of existing systems is possible.

“With our 60 years of company history, we at Preising are an experienced provider in the field of fall protection. In combination with the specialised expertise of IBC SOLAR, we have succeeded in combining efficient renewable energy generation with the highest standards in occupational safety. This corresponds to the requirements of responsible system operators who want to realise their social and environmental commitment to the same extent. Aside from environmentally friendly energy generation, safe maintenance of the system is also possible,” explains Philipp Koßmann, safety engineer at Preising GmbH und Co. KG.

Britta Beier, Director Supply Chain Management at IBC SOLAR, adds: “The safety and satisfaction of our customers is our top priority. With the AeroFix Latch fall protection system, we are responding specifically to the needs of our customers and the requirements of the markets. The quality requirements of the companies Preising and IBC SOLAR are a perfect match.”

The Preising fall protection device can only be used in combination with the IBC AeroFix mounting systems and is distributed exclusively by IBC SOLAR and its more than 1,000 Premium Partners worldwide. The system is approved throughout Europe and will initially be

launched exclusively in countries where there is an increased demand for innovative solutions for the installation of PV systems on flat roofs. Switzerland will be the first country followed by Norway and Sweden.

More information on services and product highlights from IBC SOLAR can be found in Hall A3, booth 470 and 670 at Intersolar Europe in Munich (15 to 17 May 2019), Europe's leading trade fair for solar technology.

About IBC SOLAR

IBC SOLAR is a leading global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of over 3 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in Germany and is especially committed to energy cooperatives with its own planned public solar parks. The company is active internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

About Preising

The Preising GmbH & Co. KG is a family-owned company and was founded in 1950 with headquarters in the Bergisches Land region. Today it is managed by Paul-Eric Preising who is second generation. The company offers a wide range of products and services in the field of personal protective equipment against falls as well as working together with energy suppliers. The experience gained in the areas of electrical safety and working safely at height is the mark of high quality for Preising products. Their clientele consists of energy suppliers in Germany and Europe. The company Preising belongs to the occupational safety sector.

Media contact:

IBC SOLAR AG
Annika Groenewold (Press Officer)
Am Hochgericht 10
DE-96231 Bad Staffelstein, Germany
Tel.: +49 9573 / 92 24 782
presse@ibc-solar.de

Media contact Preising:

Preising GmbH & Co. KG

Philipp Koßmann

Meienborn 19

58566 Kierpse-Rönsahl

Tel.: +49(0)2269-288

philipp.kossmann@preising.net