

Press release

Swiss energy provider EKZ works together with IBC SOLAR

German system house delivers PV components for private customers' solar systems in the Zurich region

Bad Staffelstein / Germany, September 7, 2016 – IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage, has started a cooperation together with the Swiss energy provider EKZ. The focus lies on the distribution of IBC SOLAR's quality PV components for private customers.

This cooperation with one of the largest Swiss energy suppliers is already a success: Following several tenders, IBC SOLAR has been delivering modules for larger PV installations up to 1 MW to EKZ for some time now. The German company also supports the energy supplier in the private customer segment in the Zurich region. Sales and planning of the PV systems for self-consumption are handled by EKZ, the installation is completed by its partner companies. For the complete systems, IBC SOLAR delivers modules, mounting systems and other components from its own-brand range. "Quality is very important for our clients", says Marcel Schürch, Director solar technology at EKZ. "The reliability of and continuous quality control by IBC SOLAR enables us to fulfil these expectations."

High quality standards required

A central part of EKZ's offering for its clients includes the complete acquisition of all work steps, from the planning to the commission of turnkey PV systems for self-consumption. The clients' trust, that they can rely on one single contact person, requires an especially high quality standard from EKZ's partners. This way, the Swiss energy provider can pass on attractive prices and guarantees to its end customers. IBC SOLAR can ensure these standards with the high quality of its own complete systems.

Strong partnership with long-term prospects

IBC SOLAR has developed an extensive service portfolio specifically aimed at local energy suppliers and assists them as a strategic partner with the development of their photovoltaic business area. Municipal utilities can select services from this portfolio based on their individual needs. This includes complete turnkey PV packages as well as support in sales, consulting, planning and implementation of solar systems.

About IBC SOLAR

IBC SOLAR is a leading global solutions and services provider for photovoltaics and energy storage. The family-owned and operated company offers complete solutions for power production from solar energy and covers the entire spectrum, from planning to the turnkey handover of photovoltaic installations. Globally, IBC SOLAR has already implemented photovoltaic systems with a total capacity of more than 3 gigawatts (GWp). The scale ranges from solar parks, which feed electricity into the grid, to systems for residential and commercial self-consumption, off-grid systems and large-scale storage. IBC SOLAR sells its

photovoltaic components and systems over an extensive network of local installers. As project developer and EPC contractor, IBC SOLAR plans, implements and offer large scale solar projects worldwide. Through maintenance and monitoring, IBC SOLAR ensures an optimal performance of the solar parks.

IBC SOLAR was founded in 1982 in Bad Staffelstein, Germany, by CEO Udo Möhrstedt. IBC SOLAR is represented by several subsidiaries around the world and is directed from its headquarters in Bad Staffelstein.

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